



Harley-Davidson is growing in Austria!

As part of a global strategy to get closer to their markets, and to better serve and support local dealership networks and clients, Harley-Davidson are expanding their management team in Austria and establish a management office in Vienna. To complement that small management team, we are looking for a dynamic business professional as their

After Sales District Manager

Join us to grow the Austrian market!

The position: In your role as ASDM, you will play a pivotal role in the improvement of the Austrian dealer network's After Sales capability and of their overall levels of customer service and satisfaction. You will provide guidance and motivation to the dealers to achieve a profitable development of their After Sales operations. You will also support the dealer service departments in their efforts to become the first choice for all of our customers' after sales needs. You will implement appropriate programs, ensure that quality and staffing standards are in place, monitor performance and suggest improvements where necessary. The control and rationalisation of warranty and goodwill spend are also in your responsibility. You will travel frequently in the territory and occasionally abroad.

Your profile: To succeed in this demanding position, you ideally have a technical or tecnico/commercial educational background. You have at least 3–4 years of After Sales experience gained in the motorcycle, automotive, commercial vehicle or similar industrial environment, preferably with an OEM. You have very good analytical and problem solving skills and equally good communication and presentation skills, written and oral. You are a positive, dynamic and persuasive individual with a «can do» attitude who interacts with ease with dealers and their After Sales operations at all levels of hierarchy. Good English and German skills, at business level, both written and oral, are a must. Ideally, you possess a motorcycle license.

The offer: Not often will you get a chance to work for such a successful iconic and global brand as Harley-Davidson. Here, you can apply your commercial talents and technical business experience to the fullest and make a contribution to the bottom line of the company. You will work with a substantial degree of independence in a small team of highly dedicated professionals in a very dynamic and exciting business environment.

If this position excites you, please send your application (motivation letter and CV) in **English** electronically to **1164@conceptjobs.ch**. We are looking forward to your application!