



SwissLife

Swiss Life is a leading provider of innovative, tailor-made Private Placement solutions for high net worth individuals around the world. To support an ambitious strategic growth plan, the company is now offering **rewarding career opportunities for bright and equally ambitious top achievers as**

Account Executive Private Placement

The Challenge: In accordance with the company's goals for sustainable growth, you will assume responsibility for systematically developing your sales territory. You will present our solutions to **private bankers, financial advisers, independent asset managers, etc** and attract them as our distribution partners. You will also manage the relationship with key partner banks and generally support your partners in providing our private placement solutions to their high net worth clientele.

Your Profile: To succeed in this challenge, you will have a university degree in business, tax or business law. You have several years of working experience, preferably in a sales or consulting role in or around the insurance and/or financial services industry, and ideally in an international context. Good knowledge of international wealth structuring for private clients, or of taxation questions in the context of trust, is of advantage. You are an intelligent, convincing individual talented at building productive relationships with business partners and you are willing to work hard to succeed in your market. Fluency, both orally and in writing, in German and English is a must, additional languages (French/Italian) an asset.

The Offer: Here is an exceptional opportunity to join a young, very dynamic and ambitious division of a truly global player and assume a key role in the rapid growth of their business. Here you can make full use of your sales and account management skills, make an important contribution to the company's success and give your career a significant boost. An interesting compensation package, incl. attractive performance boni, rewards you for a superior effort and outstanding performance.

If this challenge is for you, apply in confidence (motivation letter and short CV only) by e-mail to **1096@conceptjobs.ch**. For any questions contact Thomas Hascher. We are looking forward to your application!

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