

Our client is a pioneer and leading provider of **global employee benefit solutions** for large multinational corporations around the world. Active in over 60 countries worldwide, it offers customized pension programs and insurance solutions through a partner network of leading local insurers. To strengthen the European sales team at the **global headquarters in Zurich**, we are looking for a charismatic, dynamic individual as their

Regional Sales Manager Europe

A challenge as international as you are!

The Challenge: In this leadership role you assume the responsibility of managing and coaching the European Sales Team and achieving the regional sales targets. You strive to continually improve sales processes in your region and actively endeavour together with your team to expand the business through your local insurance partners. Of course, you lead the way by managing your own client portfolio. You report directly to the Global Head of Sales.

Your Profile: We are looking for a self-driven individual with a business degree and several years of sales/sales management experience at an international level, preferably in the financial services industry or as a consultant in the field of international compensation/employee benefit programs. You have a proven track record of successfully managing professionals and achieving challenging sales targets across European markets. Commensurate with the internationality of this position, you communicate fluently, both orally and in writing, in two or more European languages, one of which is mandatorily English.

The Offer: Here is a unique opportunity to apply your international business skills and people management talents for the sustained success of a business that is bound to further expand. Here you can join a global leader and live, work and succeed in one of Europe's most desirable environments, from a geographical, cultural and economical viewpoint. A highly professional workplace awaits you, and an attractive compensation package rewards you for your outstanding effort and success.

If this challenge is for you, apply in confidence (motivation letter and short CV only) by e-mail to 1084@conceptjobs.ch. For any questions contact Thomas Hascher. We are looking forward to your application!